



July 14, 2020

Dear Valued Customer,

At Advantage, the safety and well-being of our employees and our customers is always a priority, and we recognize the important role we play in providing continuity of supply for the equipment & parts that you purchase from us. We are actively monitoring the COVID-19/Coronavirus situation and taking steps to help keep our communities safe.

During difficult times like these, communication with our customers becomes even more important. We are fortunate thus far to have been able to continue to operate in this environment and are happy to be able to continue to support our customers.

To do so, we are doing the following:

- Following local and national government mandates to keep our plant open and our people safe
- Meeting regularly to manage demand by our customers
- Engaging with critical suppliers to track availability of materials and components

At this time, our teams have indicated there are no known issues impacting our ability to meet the demand we have forecasted for the coming months. Additionally, based on current information, we do not anticipate any interruption in our continuity of supply in the near term. Our manufacturing facility is open and has not been impacted at this time and we are working on contingency plans to eliminate/mitigate any impact from changing conditions.

As you are aware, the situation on the spread of the COVID-19 Coronavirus is very fluid, and we are attempting to act proactively until the situation stabilizes globally. Although we cannot guarantee disruptions will not occur, we can assure you that if there is a change in our ability to supply our customers, we will promptly contact the affected customers and work with them to lessen any impact.

Thank you for your business.

Jon Gunderson
President